
FACT BOOK

2018年度（2019年3月期）第3四半期 実績
FY2018 3rd Quarter Result



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(Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its group companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its group companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its group companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

(将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary

1. 損益概要

		2016				2017				2018			Change ②-①
		1st Half	3Q	4Q	Total	1st Half	3Q ①	4Q	Total	1st Half	3Q ②	Total E (※)	
Net Sales	売上高	1,312,107	721,964	780,412	2,814,483	1,459,217	798,463	824,567	3,082,247	1,528,360	816,855	31,800	18,392
Operating Income	営業利益	47,061	52,564	50,878	150,503	65,708	47,232	60,199	173,139	64,286	51,229	1,750	3,997
Share of Profit of Investments Accounted for Using the Equity Method	持分法による投資利益	14,456	6,244	7,500	28,200	10,852	5,319	11,642	27,813	10,823	5,065	180	(254)
Other Non-Operating Income (Expenses)	その他営業外損益	(359)	226	(4,698)	(4,831)	(1,526)	(2,984)	(1,432)	(5,942)	(1,349)	(1,961)		1,023
Ordinary Income	経常利益	61,158	59,034	53,680	173,872	75,034	49,567	70,409	195,010	73,760	54,333	1,930	4,766
Extraordinary Profit	特別利益	5,594	5,497	3,341	14,432	4,670	3,627	5,209	13,506	-	-		(3,627)
Extraordinary Loss	特別損失	(12,317)	(1,853)	(6,342)	(20,512)	(6,254)	(1,761)	(7,164)	(15,179)	(1,356)	(489)		1,272
Profit before Income Taxes	税金等調整前当期純利益	54,435	62,678	50,679	167,792	73,450	51,433	68,454	193,337	72,404	53,844	(710)	2,411
Income Taxes	法人税等	9,849	21,391	10,207	41,447	22,597	15,850	14,902	53,349	17,314	15,424		(426)
Profit Attributable to Non-Controlling Interests	非支配株主に帰属する当期純利益	5,730	6,829	6,224	18,783	8,405	4,984	6,271	19,660	7,103	5,214		230
Profit Attributable to Owners of the Parent	親会社株主に帰属する当期純利益	38,856	34,458	34,248	107,562	42,448	30,599	47,281	120,328	47,987	33,206	1,220	2,607

(※)E: Estimate/予想

2. B/S Summary

2. 貸借対照表概要

		2016			2017			2018	
		1st Half	3Q	2nd Half	1st Half	3Q	2nd Half	1st Half	3Q
Current Assets	流動資産	1,306,960	1,423,026	1,426,553	1,396,124	1,463,439	1,401,697	1,472,347	1,541,916
Property, Plant and Equipment	有形固定資産	773,673	826,122	823,185	853,891	860,269	845,834	873,488	876,505
Intangible Assets	無形固定資産	53,369	54,911	54,316	52,465	50,847	49,115	48,445	46,686
Investments and Other Assets	投資その他の資産	547,027	564,457	603,238	661,337	671,590	703,257	663,359	648,466
Total Non-Current Assets	固定資産合計	1,374,069	1,445,490	1,480,739	1,567,693	1,582,706	1,598,206	1,585,292	1,571,657
Total Assets	資産合計	2,681,029	2,868,516	2,907,292	2,963,817	3,046,145	2,999,903	3,057,639	3,113,573
Current Liabilities	流動負債	764,065	851,116	824,175	840,839	892,111	803,668	849,898	943,376
Non-Current Liabilities	固定負債	437,409	445,569	454,502	436,849	438,472	432,149	432,308	413,511
Total Liabilities	負債合計	1,201,474	1,296,685	1,278,677	1,277,688	1,330,583	1,235,817	1,282,206	1,356,887
Shareholders' Equity	株主資本	1,269,165	1,290,148	1,324,620	1,349,004	1,363,218	1,410,438	1,438,935	1,429,315
Accumulated Other Comprehensive Income	その他の包括利益累計額	19,408	72,018	91,134	119,379	128,811	129,015	111,013	103,086
Non-Controlling Interests	非支配株主持分	190,982	209,665	212,861	217,746	223,533	224,633	225,485	224,285
Total Net Assets	純資産合計	1,479,555	1,571,831	1,628,615	1,686,129	1,715,562	1,764,086	1,775,433	1,756,686
Total Liabilities and Net Assets	負債・純資産合計	2,681,029	2,868,516	2,907,292	2,963,817	3,046,145	2,999,903	3,057,639	3,113,573

3. Business Segment Information
3. 事業の種類別セグメント情報

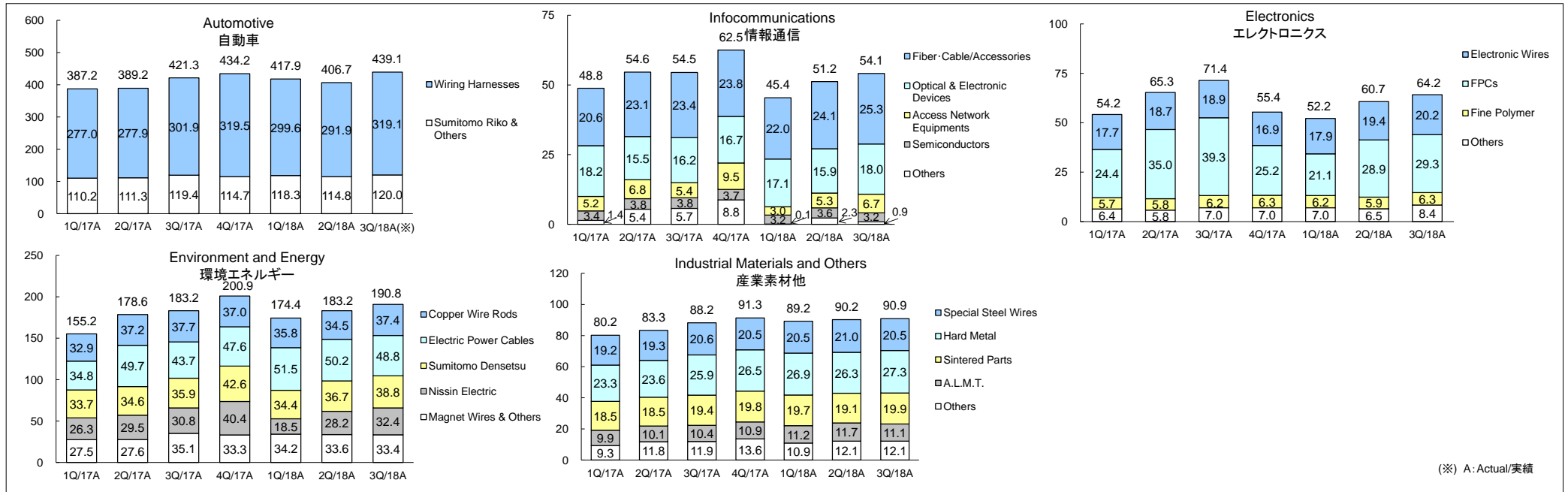
Net Sales and Operating Income by Business Segment
事業セグメント別売上高・営業利益

(Millions of Yen)
(百万円)

(Business Segment)	(セグメント区分)	2017							2018						
		1Q	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q	2Q	1st Half	3Q	Total E		
Automotive	Net Sales	自動車	売上高	387,202	389,204	776,406	421,317	434,229	855,546	1,631,952	417,883	406,738	824,621	439,132	1,700,000
	Operating Income		営業利益	20,043	20,572	40,615	26,196	29,994	56,190	96,805	18,965	15,088	34,053	24,629	88,000
Infocommunications	Net Sales	情報通信	売上高	48,763	54,572	103,335	54,525	62,466	116,991	220,326	45,380	51,194	96,574	54,142	220,000
	Operating Income		営業利益	2,692	3,646	6,338	4,139	8,126	12,265	18,603	2,134	4,279	6,413	5,953	19,000
Electronics	Net Sales	エレクトロニクス	売上高	54,217	65,307	119,524	71,405	55,390	126,795	246,319	52,195	60,670	112,865	64,190	230,000
	Operating Income		営業利益	(955)	1,943	988	2,656	1,766	4,422	5,410	(594)	2,412	1,818	4,156	8,000
Environment and Energy	Net Sales	環境エネルギー	売上高	155,235	178,639	333,874	183,172	200,926	384,098	717,972	174,408	183,200	357,608	190,809	760,000
	Operating Income		営業利益	(147)	6,248	6,101	6,649	11,370	18,019	24,120	3,880	3,247	7,127	9,271	28,000
Industrial Materials and Others	Net Sales	産業素材他	売上高	80,243	83,334	163,577	88,230	91,319	179,549	343,126	89,217	90,217	179,434	90,938	370,000
	Operating Income		営業利益	6,123	5,425	11,548	7,523	9,100	16,623	28,171	6,969	8,003	14,972	7,304	32,000
Eliminations and Corporate	Net Sales	消去又は全社	売上高	(18,284)	(19,215)	(37,499)	(20,186)	(19,763)	(39,949)	(77,448)	(20,395)	(22,347)	(42,742)	(22,356)	(100,000)
	Operating Income		営業利益	31	87	118	69	(157)	(88)	30	(9)	(88)	(97)	(84)	0
Consolidated Total	Net Sales	連結合計	売上高	707,376	751,841	1,459,217	798,463	824,567	1,623,030	3,082,247	758,688	769,672	1,528,360	816,855	3,180,000
	Operating Income		営業利益	27,787	37,921	65,708	47,232	60,199	107,431	173,139	31,345	32,941	64,286	51,229	175,000

Breakdown of Each Business Segment
各セグメント別売上高の主要製品内訳

(Billions of Yen)
(十億円)



(※) A: Actual/実績